

# RIC REPORT 2006



RIC Insurance General Agency, Inc.

## Gary's Message

Where has the first quarter gone? It is really hard to believe that we are into spring. I have now been fully engaged at RIC for about 8 months now, and it has been great. We began this new year with a desire to grow with you, our valued agents. We appreciate the support and the business.

So what is in store for RIC for 2006? As I have had opportunity to interact with you, two specific themes were provided as feedback:

First, it is all about relationships. You work with RIC because of your success with a relationship you have with our underwriters and our service staff. Second, we need to provide more products. RIC has been very focused in their offerings in the past several years. The message from you is loud and clear, we need to offer you more.

**In response to this feedback, we are doing the following:**

We are aligning our staff so that we can more successfully enhance and develop relationships between our staff and the agent. We now have two additional offices: one in Santa Rosa and one in Rancho Mirage. Our company center is still and will stay Tustin, but this allows us to expand out into the state and be closer to many of you.

We are going to be targeting product areas that we already have access to through our current carriers that RIC has not really focused on in the past. Additionally, we are in conversation with additional carriers that will allow us to offer you new products in the very near future. Stay tuned, and we will be providing you information shortly!

Finally, I would like to get some additional feedback from you. We would like to communicate with you regarding RIC, our products, and new opportunities via fax and/or email. We find that some agents prefer one or the other. Do you have a preference? Please email me at [garyk@ric-ins.com](mailto:garyk@ric-ins.com) and let me know.

Again, thank you for the business, and we look forward to a growing year with you.

Kind Regards,

*Gary*

Gary Kitchen



Gary Kitchen  
President

## Product Highlight

### Garage Auto Repair/Service

Put on the brakes when you're looking for coverage for your Auto Repair Risks. Ryan Stanley is ready to help you with all your Garage and Repair Service accounts. Ryan can be reached at (707) 535-2637.

## Springtime is the time to write more

Anticipating a wedding this year? What about company picnics, and reunions? RIC is here to help.

Keep us in mind for the big and even the little parties. We've got the markets and we can offer very competitively rates.



## Conventions

We'll be attending Conventions this year. Please look for us at:

Latin American Agents Convention June 8-11

The Alliance of American Agents & Brokers Sept 27 - Oct 1

[www.ric-ins.com](http://www.ric-ins.com)

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# Spring Fever Crossword

1	2	3	4		5	6	7
8					9		
10				11			
12				13			
			14				
15	16	17				18	19
21					22		
23					24		
25					26		

### ACROSS

1. Relax
5. Gorilla
8. Performs
9. Place for baking
10. This puzzle
12. Chop
13. Pennies
14. Actor Beatty
15. Singer John
18. T.V. alien
21. Very pretty
23. Farm building
24. Unusual
25. Health resort
26. Length x width

### DOWN

1. Every
2. Farmer's measure
3. Pack away
4. Double curve
5. Shakespeare's river
6. Sassy
7. Finishes
9. Was in debt
11. Aroma
14. "Name" word
15. Recedes
16. Jump
17. Scarlett's home
18. At a distance
19. Entice
20. Doggy problem
22. Mr. Gershwin

**Need the answers?  
Call Gail, Ext. 211**

## We're Ready to Write

Please remember that we're here and our markets are ready to write your risks for:

- Apartments
- Contractors
- Artisan
- Mercantile

We can offer you good rates and fast service on these risks. Please remember to give us an opportunity to quote on your next risk.

# Underwriting News

### What we've recently quoted:

We're always busy here, but never too busy for you. Just to remind you that we can write a wide variety of risks, take a look at what we've recently quoted:

Risk	Coverage	Limits	Premium
Birthday Party	General Liability	\$1/\$2MM	\$300
Adult Toy Manufacturer/ Assembler	General Liability	\$1/\$2MM	\$6500 Claims Made Form
Temporary Personnel Placement Agency Specializing in Medical Records Coding & Abstracting	General Liability	\$3/\$3MM	\$19,853

### How can we help you?

## Directory

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