



# RIC REPORT

RIC Insurance General Agency, Inc.

## Ron's Message



*Here it is the middle of July already! How time flies when you're having fun. First of all, I want to thank all of you who completed our survey in our last newsletter. It demonstrated to us that the majority of you would like to see more on our website.*

*We are in the process of posting all our supplemental applications and advisory raters on our site.*

*We've set an internal target date of October 1st to have them ready for you to complete and email or fax back to us. We will keep you posted on our progress. In addition, speed is always an issue so we're switching from DSL to a T-1 line. This, too, should make it easier and faster for you to access us via the Internet.*

*Of course, for those of you who prefer to use the Auto-Fax, it will remain the same.*

*Last, but not least, our Underwriting Department has been adding and training new employees to better serve you. We understand how important fast turnaround time is and you can help us by completing the applications in full before submitting them. If you can give us a completed app and an indication of what you and your client want - we can get back to you with more complete rates - faster!*

*I recently attended an industry conference with my peers and many markets. As we expected, rates will continue to rise and the hard market will be around for a while. Remember that RIC is here to help you and your clients through this difficult time, and you can help by sending us fully completed applications.*

*I want to thank each and every one of you for supporting RIC. We had our best first half in years. Thanks again.*

*P.S. Our football schedules just came in and they are included in this mailing. If you would like more, please send us a fax with your name, address and the number you want and we'll mail them out to you as long as they last.*

## Look for Us!

American Agents Alliance Convention is coming Sept. 21 & 22 at the Westin Mission Hills Resort in Rancho Mirage. We'll be there. Please stop by and say "Hi!"

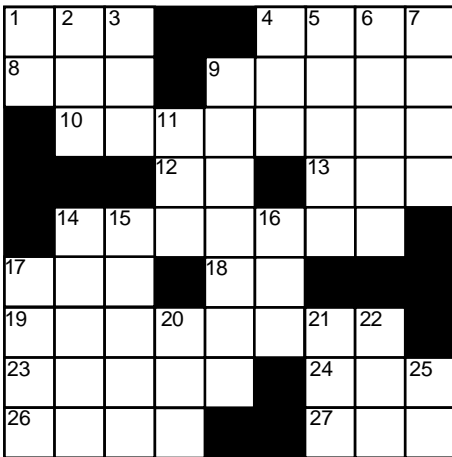


We understand how busy you are and how you need to get competitive quotes for your clients. To make it easier for you, here are some of the markets we CANNOT write. Effective immediately, do not submit requests for the following:

- Any Auto - Commercial, Fleet or Personal
- Workers' Comp
- New Residential General Contractors

When we get markets for the above, we will advise you.

# Summertime Crossword



**Across**

- 1. Jewel
- 4. Baseballer Ruth
- 8. Lyric poem
- 9. Roof edges
- 10. Summer flower
- 12. From: prefix
- 13. Native: suffix
- 14. May honorees
- 17. Always, to poets
- 18. Elevated railway
- 19. Summer's 1st Holiday
- 23. Consumers
- 24. Playing cube
- 26. Wither
- 27. Old soldier, abbr.

**Down**

- 1. Leave
- 2. Anglo-Saxon letter
- 3. \_\_\_ culpa
- 4. "\_\_\_, humbug"
- 5. Have: French
- 6. Belonging to Ernie's friend
- 7. Domestic slave
- 9. Engravers
- 11. Humid
- 14. Mr. Edwin P. \_\_\_ III,
- 15. British abalone
- 16. Inventor Whitney
- 17. Australian birds
- 20. Mined material
- 21. Verb modifier: abbr.
- 22. Falsehood
- 25. Spielberg's alien

## Markets/Markets/Markets

We've got the markets and the rates you'll love for the following. Keep those apps coming in for:

- Bar & Tavern (AUTO-FAX #375)
- Day Care (AUTO-FAX #250)
- Food & Beverage (AUTO-FAX #390)
- Homeowners/Dwelling (ACORD)
- Lessor's Risk (ACORD)
- Light Manufacturing (ACORD)  
Clothing, Computer, Food, etc.
- Medical Supply Stores (AUTO-FAX #155)
- Moon Bounces (AUTO-FAX #160)
- Retail Stores (ACORD)
- Sewing Contractors (ACORD)
- Special Events (AUTO-FAX #255)
- Woodworking (ACORD)

# Hot Product - Artisan

If you're looking for a market for Artisans call Teresa. She has several non-admitted markets that are ready to write. We can write with an ACORD app and the Contractor's Questionnaire available on AutoFax #285.

## Directory

*Reach Us Via E-Mail or Direct Dial*

**Administration**

Ron Arndt .....ron@ric-ins.com ..... 714 505-8210

**E-MAIL**

**DIRECT DIAL**

**Accounting**

Gail Novelich .....gailn@ric-ins.com ..... 714 505-8211

**Underwriting**

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 Lori Minchey .....lorim@ric-ins.com ..... 714 505-8221  
 Jenny McGee .....jennym@ric-ins.com ..... 714 505-8224

**Reception**

Dial "0" during office hours ..... 8:15 am. - 4:45 p.m. Mon.-Fri.  
 Closed 12 pm to 1 pm for lunch

## We Just Quoted

Here are some of the risks we've recently quoted. We're very good at finding markets for risks - so take a quick look and then remember to call us, next time.

Risk	Limits	Premium
Food Storage/Tin Can Manufacturing Company. ....	\$2MM/\$1MM	... \$8068
Stone Crushing. ....	\$2MM/\$1MM	... \$3499
Steel Chair (Café Style) Manufacturer... ..	\$2MM/\$1MM	... \$5000
Computer Earthquake Strap (Plastic) Manufacturer. ....	\$1MM/\$1MM	... \$1500
Toys/Games Manufacturer. ....	\$1MM	... \$2249

**Contact Teresa at (714) 505-8220  
 for those difficult or hard to place risks!**